

DEMAND SIDE RESULTS BASED FINANCING PROJECT

CALL FOR APPLICATIONS

BACKGROUND

Private Sector Foundation Uganda (PSFU) in partnership with Energising Development (EnDev), with funding from the Netherlands Directorate General for International Cooperation, (DGIS), is implementing the Demand Side Results Based Financing (DSRBF) project aimed at increasing energy access through bridging the affordability gap for clean cooking technologies and off-grid solar products in underserved refugee communities and their host communities in Northern Uganda, Kiryandongo and other additional locations such as Amuru, Maracha, Nebbi, Nwoya, Moyo, Pakwach, and Zombo districts with modern cooking as well as solar PV technologies.

The Demand Side RBF shall offer incentives to private sector companies and other entities to trigger a mandatory price reduction equivalent to a set affordability gap only within targeted project locations. The subsidy shall be indirectly transferred to the end-user as a discounted price through companies that will be selected through a competitive tender process).

The project targets to reach 23,000 households with tier 1 Off-Grid Solar (OGS) products (1,300 for Lanterns, 2,000 for Lanterns with a phone charging option, 20,000 for Solar Home Systems), 185,000

households with Improved Cook Stoves (ICS), and 5,000 households with Higher Tier Clean Cooking Stoves (HTCCs) (2,000 for EPCS, 1,500 for Ethanol and 1,500 for modern ICS). The sales targets will be split 50%/50% between refugees and host community members for off-grid solar and improved cookstoves. However, this shall not apply for higher tier clean cooking technologies.

PSFU invites applications from interested private sector companies and other entities to participate in the project.

WHO CAN APPLY?

Potential applicants should be legally registered private sector companies and other entities distributing off-grid solar products, and/ or improved cooking stoves, and/ or Higher tier clean cooking stoves (HTCC).

ELIGIBILITY CRITERIA

All companies/entities seeking to participate in the Demand Side Results Based Financing project must meet the eligibility criteria described in the **Application Guidelines** (available on the PSFU website at: <https://www.psfuganda.org/psfuopportunities/consultancy.html>)

APPLICATION REQUIREMENTS

- 1) Filled and signed application form with all the required attachments.
- 2) Product list showing price lists (i.e., cash prices and PAYG prices, if any) for eligible cookstoves and OGS products.

HOW TO APPLY

- The application form, product list template and guidelines are available on the PSFU website at: <https://www.psfuganda.org/psfuopportunities/consultancy.html>
- Interested companies/entities should complete and submit an application form (s) along with a product list electronically to the following address:

Address for submission of applications:
Electronic mail address: procurement@psfu.org.ug, Cc: fkajura@psfu.org.ug

DEADLINE FOR SUBMISSION:

Interested entities should submit their applications by **17:00 hours East Africa Time on Tuesday 6th February 2024**. Late submissions will not be accepted.

Note:

A virtual information workshop will be held on **29th January 2024**. During this workshop, interested companies/entities will be able to ask questions and get clarification on the RBF. Interested applicants can register for information workshop using the following link: <https://forms.office.com/r/Uy6kQHYp66>.

For **clarification purposes** only, the Fund Manager's address is:

Chief Executive Officer

Attention: **The Project Manager, Demand Side Results Based Financing Project**

Organisation: **Private Sector Foundation Uganda**

Street Address: **Plot 43, Nakasero Road**

City: **Kampala**

ZIP Code: **P.O. Box 7683**

Country: **Uganda**

Telephone: **+256 312 263 849; +256 312 263 850**

Facsimile number: **+256 312 266 440**

Electronic mail address: procurement@psfu.org.ug, fkajura@psfu.org.ug

Requests for clarification shall be received by the PSFU no later than: **Five days before submission deadline**.