



Off-Grid Appliance B2B Networking Event

Hosted by:

Global Lighting and Energy Access Partnership (Global LEAP),
Power Africa & Energising Development (EnDev)

Solar distributors are encouraged to attend an invitation-only event to network and discuss business opportunities in the fast-growing off-grid appliance market.

This event will showcase suppliers of Winning and Finalist TVs and Fans from the 2015-16 and 2016-17 Global LEAP Awards, as well as preliminary finalists in the inaugural Global LEAP Awards Off-Grid Refrigerator Competition. This event will provide a forum for interested participants in the [Global LEAP Procurement Incentives Program](#) to meet the eligible suppliers.

Through face-to-face meetings with off-grid appliance market leaders, attendees will be exposed to best-in-class appliance technology and get a jump start on participation in the incentive window for TVs and Fans, which will open on **16 October 2017**.

LOCATION & DATES

[Marriott Hotel](#) in Kigali, Rwanda
28th and 29th September, 2017

REGISTRATION

This event is free of charge.

RSVP online: bit.ly/Kigali-Event-RSVP

Spaces are limited. Interested attendees should RSVP as soon as possible.

BACKGROUND

The global market for off-grid appliances is poised for rapid, significant growth. By 2020, the market for three of the most promising off-grid appliances - fans, televisions, and refrigerators - has the potential to reach \$4.7B per year.

The **Global LEAP Off-Grid Appliance Procurement Incentives** program accelerates the global off-grid appliance market by incentivizing appliance manufacturers and off-grid solar distributors to partner to distribute large quantities of winning and finalist products from the Global LEAP Outstanding Off-Grid Appliance Awards ([Global LEAP Awards](#)).

The program's second round will be open to companies in **Bangladesh, Kenya, Tanzania, Uganda, and Rwanda** that distribute winning and finalist products from the 2015-16 and 2016-17 Global LEAP Awards for outstanding off-grid refrigerators, televisions (TVs), and fans.

Interested solar distributors must submit an **Expression of Interest** (bit.ly/EOI-Procurement) to participate in the program.



GlobalLEAP.org/incentives



info@GlobalLEAP.org



[@GlobalLEAPaward](https://twitter.com/GlobalLEAPaward)

2015-16 and 2016-17 Global LEAP Awards Television and Fan Winners & Finalists

The following companies were Winners and Finalists in the 2015-16 and 2016-17 Global LEAP Awards Off-Grid TV and Fans Competitions. Winners and Finalists of the 2016-17 Global LEAP Awards Off-Grid Refrigerator Competition will be announced in early 2018.



2016-17 Global LEAP Awards Refrigerator Preliminary Finalists

The following companies nominated products for the 2016-17 Global LEAP Awards Off-Grid Refrigerator Competition. These products successfully passed an informal, preliminary review and are now undergoing laboratory testing. Winners and Finalists of the Refrigerator Competition will be announced in January 2018, and only Winners and Finalists will be eligible to participate in the forthcoming Global LEAP Off-Grid Appliance Procurement Incentives program.

The companies below have been included here and invited to the B2B event to ensure that suppliers and distributors can initiate procurement discussions in advance of that date. **This does not guarantee that they will be eligible for the incentives program nor that they will be named Global LEAP Awards Winners or Finalists.**

